### CLIENT RATINGS BY PLATFORM

• Preply (100%)

- Learnship (98%) Skyeng (85%)
- Lingoda (98%)

# PAULETTE VAN HEERDEN

## **GLOBAL BUSINESS COACH**

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www.taketwoenglish.io

With a rich background in business and education, Paulette brings to clients her signature style and 20+ years experience as an award-winning coach, ready to stimulate, challenge and inspire.

Over a decorated career, Paulette has trained and mentored business executives from esteemed global brands like Google, Apple, Amazon, Netflix, General Electric, SalesForce, Nestle, Pfizer, Oracle, IBM, Lingoda, NCRS and many more.

Her expertise encompasses branding, marketing and design; coaching, education and training; strategy, analysis and leadership. Her diverse suite of skills infuses her sessions with wisdom, versatility and an eye for innovation.

## ACHIEVEMENTS

**Distinction in Online English Tuition** School of Online English Teaching (SOET) (2019)

Wealth Solutions Champion, Western Cape Top 10 & Top Performer Achievement Awards Sanlam Financial Services Group (2013-2014)

International Head of Human Resources: HQ Appointment StaRyhab Ohio, USA (1997)

National Trainee Programme: International Top Performer Award

International Association of Advertising Agencies (1985)

#### NATIVE ENGLISH, NEUTRAL ACCENT

## EXPERTISE

Coaching & Mentoring Rapid Language Acquisition Elite Business Skills Digital Platforms

## EDUCATION

Bachelor of Social Sciences: Honours Free State University (1984)

Bachelor of Arts in Communication Science Free State University (1983)

## CERTIFICATION

Learn to Teach English Online Course School of Online English Teaching (SOET) (2019)

> **TEFL Certificate: 120 Hours** TEFL Development Institute (2019)

> > Negotiation Skills Scottwork (2001)

Business Analysis & Database Design Faculty Training Institute (2000)

Public Speaking & Presentation Skills Clive Simpkins (1986)

PROFESSIONAL HISTORY & REFERENCES OVERLEAF

## SUMMARY OF PROFESSIONAL HISTORY

#### LANGUAGE COACHING ROLES

Executive Business Language Coach Preply | Kyiv, Ukraine (2022 Oct - present)

Executive Business Language Coach Learnship | Cologne, Germany (2020 Jun - present)

Business Language Coach Skyeng | Moscow, Russia (2019 Dec - present)

English Language Coach Lingoda | Berlin, Germany (2019 Dec - present)

EFL Tutor iTutor Group | Taipei, Taiwan (2019 Aug - 2020 Feb)

Online EFL Coaching Private | Clients in France, Italy, Poland, Hungary, Russia & United Arab Emirates (2019 Jul - present)

#### **INTERESTS**

Choir Philharmonic Choir Member (2nd Alto)

Symphony Orchestra Philharmonic Orchestra Concert Season Ticket Holder

Outreach Community Outreach Program (Symphonia School Project Collaborator)

Nature Hiking on Table Mountain

#### **OTHER COACHING ROLES**

Mentor & Course Creator Water4CapeTown (2017 - 2019)

Director & Coach Ceramic Exports (2015 - 2017)

Consultant & Coach Sanlam Financial Services Group (2013 - 2015)

Director & Coach Vidamo Group (2010 - 2013)

Governing Body Member & Strategist Bay Primary School & Sunflower Kindergarten (2006 - 2013)

Designer & Coach Graphic Design Consultancy (2001 - 2006)

**Strategist & Trainer** Datatec & UU<mark>NET Group</mark> (1998 - 2001)

Recruiting Strategist & Mentor StaRyhab Inc (1995 - 1998)

Account Director & Coach Ogilvy Advertising (1993 - 1994)

Accounts Executive & Coach Janice Ashby Design Studio (1988 - 1993)

Accounts Executive & Coach Ogilvy Mather Advertising (1985 - 1988)

#### REFERENCES

#### Ronell Castens Founder, SOET

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#### Louise Marsland Director, Bizcommunity

Mobile: +27 72 142 2091 Iouisemarslandmedia@gmail.com

#### Helen Bothma Director, CDI Sydney Mobile: +61 2 9452 3298

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#### Carel Venter Director, SASMEF

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#### DETAILED PROFESSIONAL HISTORY OVERLEAF

#### **Executive Business Language Coach**

#### Preply Kyiv, Ukraine 2022 Oct - present

English online coach to executives and business clients, proficiency level, based in Europe. Preparing and conducting 30 and 60-minute high-level virtual classroom sessions sessions (class size 1:1) focused on; conversation skills, discussion, debate, business strategy, career advancement strategies, fluency, corrective feedback, pronunciation, grammar, vocabulary, reading and writing

Creative session delivery, mastery in elicitation, TPR, Annotating, Elicitation and CCQs. Reading strategies, Cognitive multitasking and PPT session material.

#### **Business Language Coach**

#### Skyeng Moscow, Russia 2021 Mar - present

Online coach to 10 business clients, advanced proficiency level, based in Europe. Preparing and conducting 50-minute virtual classroom sessions (class size 1:1), focused on all communicative skills such as: conversation skills, discussion, debate, business strategy, career advancement strategies, fluency, corrective feedback, pronunciation, grammar, vocabulary, reading and writing.

Creativity in online session delivery, mastery in elicitation, TPR, Annotating, Elicitation and CCQs. Reading aloud strategies, Cognitive multi-tasking and PPT session material.

#### **Business Language Coach**

Take Two Coaching 40+ countries 2019 Jul – to present

Take Two offers a unique coaching experience, blending language instruction with business training to empower professionals to excel on the global stage. Preparing and conducting 1:1 and group consultations to address all major English language capacities reading, writing and speaking, building vocabulary and grammar competencies; as well as emerging business trends: AI, cloud services, globalisation, Web 3, etc.

> Online Coaching & Facilitation Session Design & Creation of Materials

#### **Executive Business Language Coach**

#### Learnship Cologne, Germany 2020 Jun - present

English online coach to 60 executives and business clients, proficiency level, based in Europe. Preparing and conducting 30 and 60-minute high-level virtual classroom sessions sessions (class size 1:1) focused on; conversation skills, discussion, debate, business strategy, career advancement strategies, fluency, corrective feedback, pronunciation, grammar, vocabulary, reading and writing

Creative session delivery, mastery in elicitation, TPR, Annotating, Elicitation and CCQs. Reading strategies, Cognitive multitasking and PPT session material.

#### English Language Coach

#### Lingoda Berlin, Germany 2019 Dec - 2022 Oct

English online coach to clients, at all levels, based all over Europe and the Americas. Preparing and conducting 60-minute virtual classroom sessions (class size ranging from 1:1 to 1:5), providing highly interactive instruction on conversation skills, reading, comprehension, listening, discussion, debates, syntax, corrective feedback, vocabulary, pronunciation, grammar, and submitting after session reports.

Creativity in online session delivery, mastery in elicitation, TPR, Annotating, Elicitation and CCQs. Reading aloud strategies, Cognitive multi-tasking and PPT session material.

#### **Mentor & Course Creator**

## Water4CapeTown, NPC 2017 - 2019

Trained international graduate interns in 10-hour weekly sessions in Water crisis intervention and implementation methods for local communities and schools. Oversaw each student's successful completion of their required curricular assessments for their university merits. Conceptualized, wrote, developed, designed, and taught course books for school children in primary, secondary and early childhood development to adapt their water usage habits and comply with national water restriction policies. Conducted PowerPoint-based sessions at various businesses and achieved successful water saving targets for each respectively. Each training respectively: successfully impacted water saving targets.

Conceptualizing, developing & training course material, Creative strategic teaching, Decisiveness, Flexibility, Coordination, Attention to detail and Time management.

## **EXPANDED PROFESSIONAL HISTORY (CONTINUED)**

#### **Director & Coach**

## Ceramic Exports 2015 -2017

Developed a skills-based curriculum: trained employees on improved work methods, performance-based work delivery and a newly introduced effective workflow process. Trained management on social media best practice strategy and implementation. Training resulted in a 200% company annual turnover increase.

Conceptualizing, developing & training course material, Creative strategic teaching.

#### **Director & Coach**

Vidamo Group 2010 - 2013

Trained and mentored employees and management on the nature of mobile technology and to integrate it into their businesses, at industry conferences as conference speaker and training workshop presenter. Trained international teams at conferences in South Africa. Achieved 100% annual business turnover increase.

High-level business consulting, conference speaker, innovation leadership and business resilience

#### Strategist & Trainer

**Datatec & UUNET Group** 

1998 - 2001

Trained teams on integrating the internet into their corporate workflow and marketing strategies via internet, intranet and extranet platforms, at the onset of the digital era. Trainee at the Microsoft global launch in Atlanta, USA (2000). Instrumental in acquiring the Africa BP account of ZAR23 million (2001).

> Global process integration coaching, abstract and lateral thought mentoring

#### **Consultant & Coach**

#### Sanlam Financial Services Group 2013 -2015

Multiple award-winning coaching of CEO's, managers and employees respectively, on investment and insurance solutions and services. Awards, e.g.: Falcon Club 2013 & 2014, Wealth Solutions Champion 2014 & Western Cape Region Top 10.

Coaching / Skills transfer & High-level consultation.

#### **Governing Body Member & Strategist**

#### Bay Primary School & Sunflower Kindergarten 2006 - 2010

Mentored and trained school management on all marketing duties and improved the overall success of the school within its local community that resulted in 30% increased school learner enrolment. Directed and implemented a new school corporate identity design. Arranged and hosted school Open Days.

> Mentorship, management coaching, early childhood development.

#### **Designer & Coach**

### Graphic Design Consultancy 2001 - 2006

Trained management in: corporate identity, branding and package design, including for the Parliament of South Africa and several other companies. Conducted photographic shoots and directed illustrations, including a photo session with Nelson Mandela, used in the Parliament brochure.

High level brand and corporate identity coaching and consultation.

## **EXPANDED PROFESSIONAL HISTORY (CONTINUED)**

#### **Recruiting Strategist & Mentor**

#### StaRyhab Inc 1995 - 1998

Marketing consultant representative responsible for sourcing, recruiting and training and mentoring medical graduates for StaRyhab Inc. in my positions in the ZA and the US head office. Manage training and orientation of the graduate international training program in Ohio, USA. Increased annual revenue by 200% (1997).

Mentorship, Recruiting, Integration Coaching and Management.

#### **Accounts Executive & Coach**

#### Janice Ashby Design Studio 1988 - 1993

Award-winning graphic design and brand development projects, including logo, corporate identity and packaging design, for example Appletiser, VW Golf and many other top companies. Trained and mentored creative teams. Designed a new globally successful product called Burgess & Finch for the Vital Health Foods group.

High-level Conceptualisation Mentorship & Coaching.

#### **Account Director & Coach**

Ogilvy Advertising 1993 - 1994

Managed overall advertising brand plans and implementation in mass media and promotional markets. Trained and mentored incoming account executives.

Leadership, Creativity Coaching & Mentorship.

#### **Accounts Executive & Coach**

#### Ogilvy Mather Advertising 1985 - 1988

Trained clients to manage the various disciplines involved in implementing advertising campaigns, including television, radio, press and magazine advertisements, media planning and market research. Selected onto the International Advertising Association national internship program and appointed as national Chairperson. Increased retail account annual revenue by 400%. Won the Tommy Young Award as the best newcomer to the ZA advertising industry and for performance and achievement, presented by the International Association of Advertising Agencies.

Tenacity, Collaboration, effectively communicating abstract concepts.

## THANKS FOR YOUR CONSIDERATION.